

## Message Text

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ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 EA-10 /028 W

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R 280540Z JUL 75

FM AMEMBASSY KABUL

TO USDOC WASHDC

INFO AMEMBASSY BEIRUT

AMCONSUL HONG KONG

AMEMBASSY NEW DELHI

AMCONSUL KARACHI

AMEMBASSY TEHRAN

SECSTATE WASHDC 3581

UNCLAS KABUL 4862

E.O. 11652: N/A

TAGS: BMEP, AF

SUBJECT: TENDERS ISSUED FOR CEMENT PLANT; HERAT BALKH TEXTILE  
PLANTS

1. THE MINISTRY OF MINES AND INDUSTRIES, DEPARTMENT OF INDUSTRIES, HAS ISSUED TWO TENDERS DATED JULY 20. ONE TENDER IS FOR THE TURNKEY CONSTRUCTION OF A COTTON TEXTILE (GREY CLOTH ) PLANT IN HERAT FOR WHICH THE SPINNING AND WEAVING EQUIPMENT HAS ALREADY BEEN PURCHASED FROM THE USSR PLUS THE PROVISION AND INSTALLATION OF STEAM SUPPLY, AIR-CONDITIONING, ELECTRICAL AND FIRE-FIGHTING EQUIPMENT FOR A SIMILAR PLANT IN BALKH ON WHINB THE CONSTRUCTION OF THE BUILDING HAS ALREADY BEGUN AND ALL TEXTILE EQUIPMENT HAS ALREADY BEEN PURCHASED. THE RESPONSE TO THIS TENDER IS REQUESTED BY AUGUST 15, 1975.

2. THE SECOND TENDER IS FOR CONSTRUCTION AND SUPPLY OF A TURN-KEY DRY-PROCESS CEMENT PLANT IN KANDAHAR. THIS PLANT IS TO HAVE A CAPACITY OF 1600 TONS OF PORTLAND CEMENT PER DAY BASED ON TWO 800 TON KILNS. SEPARATE BIDS ARE REQUESTED FOR A GEOLOGICAL FEASIBILITY STUDY; A TECHNO-ECONOMIC STUDY; DESIGN AND SPECIFICATIONS OF PROJECT; CONSTRUCTION OF BUILDING AND SUPERVISION OF  
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PRODUCTION, AND TRAINING OF PERSONNEL. THE FIRST TWO

STUDIES ARE EXPECTED TO BE COMPLETED IN EIGHT MONTHS.  
ALL STUDIES ARE TO INCLUDE EXAMINATION OF INVESTMENT  
COST, SEGREGATED INTO LOCAL AND FOREIGN EXCHANGE COSTS.  
A RESPONSE BASED ON THE TENDERS INDICATING HOW ONE OR  
MORE OF THE PHASES CAN BE COMBINED TO SAVE TIME WILL  
BE APPRECIATED. THE TENDER IS ISSUED WITH A PRE-  
FEASIBILITY REPORT. A RESPONSE IS REQUESTED ON OR  
BEFORE AUGUST 25, 1975.

3. FOUR COPIES OF EACH TENDER ARE BEING AIR-POUCHED TO  
DEPARTMENT OF COEEERCE, ATTN: MEPD. ADDITIONAL COPIES  
OF THE TENDERS SHOULD BE AVAILABLE FROM M. HASHEM TOUFIQUI,  
PRESIDENT OF INDUSTRIES, MINISTRY OF MINES AND INDUSTRIES,  
KABUL. THE TENDERS WERE, HOWEVER, DELAYED IN ISSUANCE  
BECAUSE OF PRINTING PROBLEMS, SO THERE MAY BE SOME DIFFICULTY  
IN OBTAINING COPIES. NOTE: ORIGINALS SENT TO USDOC CONTAIN  
MAPS AND DRAWINGS WHICH CANNOT BE REPRODUCED HERE.

4. BOTH TENDERS ARE VERY SHORT-FUSED. BALKH PLANT IS  
ALREADY UNDER CONSTRUCTION AND EQUIPMENT FOR BALKH AND  
HERAT PLANTS SHOULD START ARRIVING IN-COUNTRY IN  
SEPTEMBER. CEMENT PLANT HAS BEEN HANGING FIRE FOR  
SOME TIME; TOUFIQUI NOW UNDER PRESSURE TO GET MOVING.  
HOWEVER, EMBASSY'S EXPERIENCE WITH PREVIOUS TENDERS  
MAKES IT APPEAR UNLIKELY THAT FAST ACTION WILL BE  
TAKEN. ANY COMPANY INTERESTED IN PROJECTS SHOULD  
WRITE, CALL OR PREFERABLY VISIT TOUFIQUI TO EXPRESS  
INTEREST. STRONG LIKELIHOOD OF TENDERS BEING LEFT  
OPEN FOR LATE BIDS IF TOUFIQUI AWARE OF DEFINITE  
INTENTION TO SUBMIT BID.

5. FOR USDOC: POST HAS INFORMED IECO, FOI AND  
TURNER CONSTRUCTION REPS HERE IN KABUL. ALL HAVE  
SEEN TENDERS.

6. FOR INFO ADDRESSEES: PLEASE INFORM U.S. COMPANY  
REPS IN YOUR AREAS OF THESE OPPORTUNITIES. IF ANY  
EXPRESS INTEREST, ADVISE THEM THAT A PERSONAL VISIT  
MAY BE ESSENTIAL FOR ADEQUATE CONSIDERATION THEIR BID.  
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